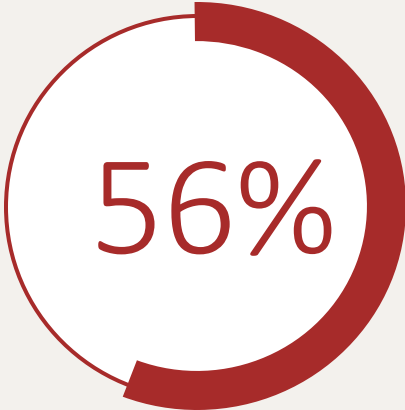


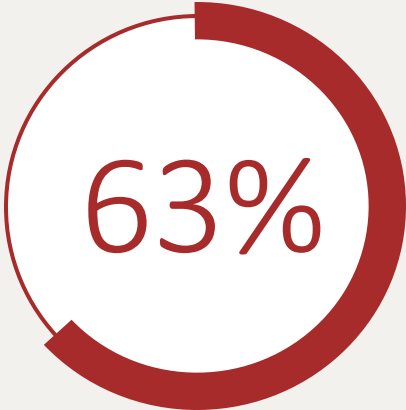
Powering Performance

Operational efficiency is key to competitiveness.

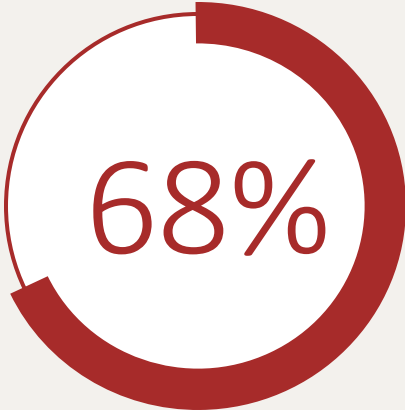
Operational excellence and cost management are key to driving future business growth and competitive advantage, and energy is a significant factor in both. Managed well, energy can help to drive your business forward.



of the most successful businesses surveyed include 'assessing future energy needs' in their strategy.



of businesses surveyed recognize the importance of energy as they 'become more digitized'.¹



of businesses surveyed feel they need to become 'more flexible in how they source and use energy'.¹

We can help you get the most out of your energy resources by introducing new energy insights, technologies and services to optimize your day-to-day performance – and achieve your business goals.

7%

reduction in annual
energy consumption

The Franklin

Our Energy Insight solution identified energy efficiency opportunities, reducing The Franklin's annual energy use by more than 3 million kWh.

[View the full case study](#)

\$1.5m

projected electricity
savings over 25 years

Embrace Home Loans

A 328.4 kW solar PV system, state loan, and customized financing helped a RI mortgage lender reduce their electricity costs by 69%.

[View the full case study](#)

We can help you improve your energy efficiency by introducing new data, insights, approaches and technologies to optimize your day-to-day performance – and achieve your financial goals.

Energy is no longer simply a commodity that powers a building or a piece of machinery

Advances in energy technology are creating exciting opportunities to create competitive advantage.

82%

GROWTH

of business leaders say they are focused on cost reduction to fund growth initiatives¹

56%

CONTROL

of CEOs see high or volatile energy costs as a significant area of concern¹

46%

SUSTAINABLE

of CEOs rate resource scarcity and climate change as one of the top three trends likely to impact their business¹

Our solutions and services can help to address:



UNDERSTANDING

How do you get better visibility of your energy usage and costs?



COST MANAGEMENT

How can you reduce your energy consumption and costs?



INVESTMENT

How do you invest in more efficient energy technologies?



SIMPLIFICATION

How do you simplify your energy management to be more efficient?



DATA-LED DECISIONS

How do you turn energy usage data into actionable efficiency insights?



OPERATIONS

How can you improve the efficiency and agility of your processes?



COST CERTAINTY

How do you gain greater certainty over future energy costs?



COMPLEXITY

How do you reduce the complexity and improve standardization?

How we can help drive business performance with energy

Gain actionable energy intelligence



Optimize your operations



Improve energy efficiency



Exceed your financial goals



Simplify your energy management



Gain actionable energy intelligence



How we help

Our unique insight solutions, advanced analytics platforms and proven audit methodologies give you the information you need to identify inefficiencies and opportunities within your energy infrastructure and take action to improve performance.

- Make the best use of resources and identify opportunities
- Benchmarking, energy data analytics, and reporting tools
- Predictive analytics to adjust operational processes

53k+ IoT energy sensors installed across the globe

Solutions and services

- ✓ **Energy Insight** – Visualize your energy with real-time data to holistically manage your consumption, reduce spend, and improve operational efficiency.
- ✓ **PowerRadar®** – A powerfully simple platform to understand your energy infrastructure. Use the intelligence from PowerRadar® to develop an informed, data-driven energy strategy.
- ✓ **Energy Audits** – Our structured process can help you identify current inefficiencies so you can understand how solutions can be deployed to reduce your cost and carbon.

Optimize your operations



How we help

Our advanced analytics and reporting tools allow you to utilize energy usage data to optimize your operational processes, enabling you to minimize costly downtime, eliminate waste, and increase your agility.

- Monitor energy infrastructure to identify inefficiencies
- Access insights take action and improve performance
- Advanced analytics, technologies and audit methodologies

14bn Data points being analyzed each month worldwide

Solutions and services

- ✓ **Benchmarking** – Use our Energy Insight solution to create benchmarking analysis by comparing how your plant or processes are performing against other assets.
- ✓ **Data Analysis Services** – Leverage our expert analyst resources to help your organization translate insights into practical steps you can take to optimize your processes.
- ✓ **Electrical Solutions** – A full range of business electrical services, covering design and installation, compliance and inspections, and training to ensure optimal performance.

Improve energy efficiency



How we help

With a broad range of energy efficient technologies and a commitment to continuous improvement, we'll help you reduce energy usage, lower carbon emissions, and optimize consumption to take advantage of supply-side incentives.

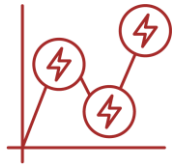
- Energy efficient technologies and solutions
- Consume energy in a way that suits your business
- Integrate energy assets to optimize performance

40% Cost savings with Cogeneration utilization

Solutions and services

- ✓ **Onsite Generation** – Create energy independence for your organization, improve performance, and reduce energy spend with Cogeneration or Solar.
- ✓ **Site Efficiency Solutions** – Identify inefficiencies in processes and energy using assets, and highlight potential areas for improvement that deliver real savings.
- ✓ **Complete Care Solutions** – A range of operations and maintenance support to meet your specific needs, ensuring the safety, reliability and efficiency of your energy infrastructure.

Exceed your financial goals



How we help

Have certainty over future costs and excellent investment returns with efficient solutions that reduce costs, flexible funding models to deploy new assets without capital investment, and innovative commercial packages that provide enhanced cash flow.

- Improve operational performance and reduce energy costs
- Flexible commercial options to achieve operational savings
- Optimize your energy infrastructure for continual efficiency

\$0 CAPEX requirement for many of our solutions

Solutions and services

- ✓ **Flexible Commercials** – Utilize zero CAPEX outlay with our funded options and maintain ongoing cost predictability via fixed rates; all included within a single agreement wrap.
- ✓ **Cost Saving Solutions** – Access a wide range of energy efficiency, onsite generation, storage and optimization solutions via a single supplier and ensure savings delivery.
- ✓ **Energy Marketing & Trading** – Centrica's energy trading business delivers aggregator access to ancillary and wholesale trading markets, to maximize your returns and reduce risk.

Simplify your energy management



How we help

Managed, end-to-end solutions are tailored to your specific needs. We'll help you standardize and simplify your energy infrastructure, eliminating the time and hassle involved in managing multiple suppliers and integrating disparate technologies.

- End-to-end solutions to standardize your energy infrastructure
- Single supplier simplifies procurement and management
- Integrate disparate technologies for energy efficiency

4k Customer sites connected to PowerRadar®

Solutions and services

- ✓ **Solutions Portfolio** – We deliver solutions from a wide range of energy partners, providing you with a 'one stop shop'.
- ✓ **Structure Methodology** – Ensures we stay aligned to your business goals and provides a clear pathway to delivery.
- ✓ **End-to-End Support** – Our experienced teams deliver insights, guidance and support throughout your energy lifecycle.
- ✓ **Integrated Solutions Platform** – Software-as-a-Service console that provides visibility and control over your operations.

We ensure that your operational performance is improved so that energy efficiency is business efficiency



Improved operational efficiency



Better deployment of capital



Reduced energy and business costs



Assured return on investments

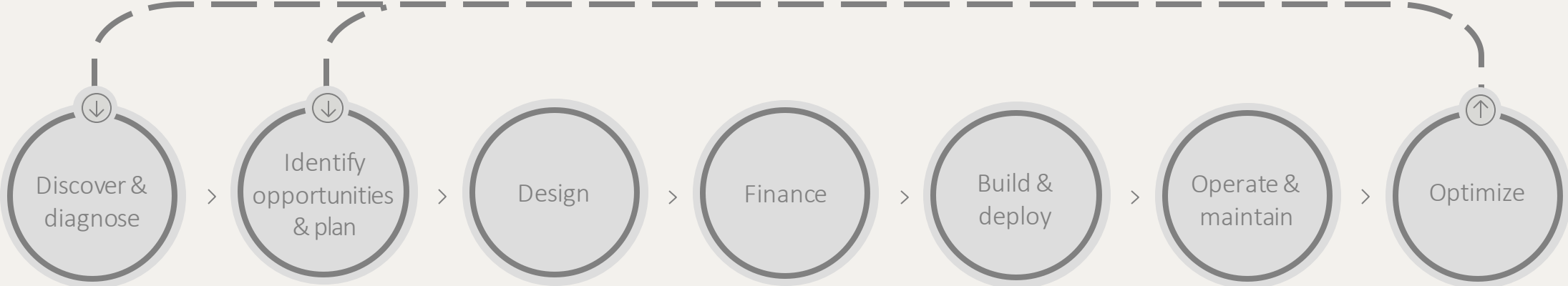


Reduced carbon emissions



Simplified management and great control

Your improved energy efficiency is delivered using robust methodology based on a broad set of capabilities



Key activities

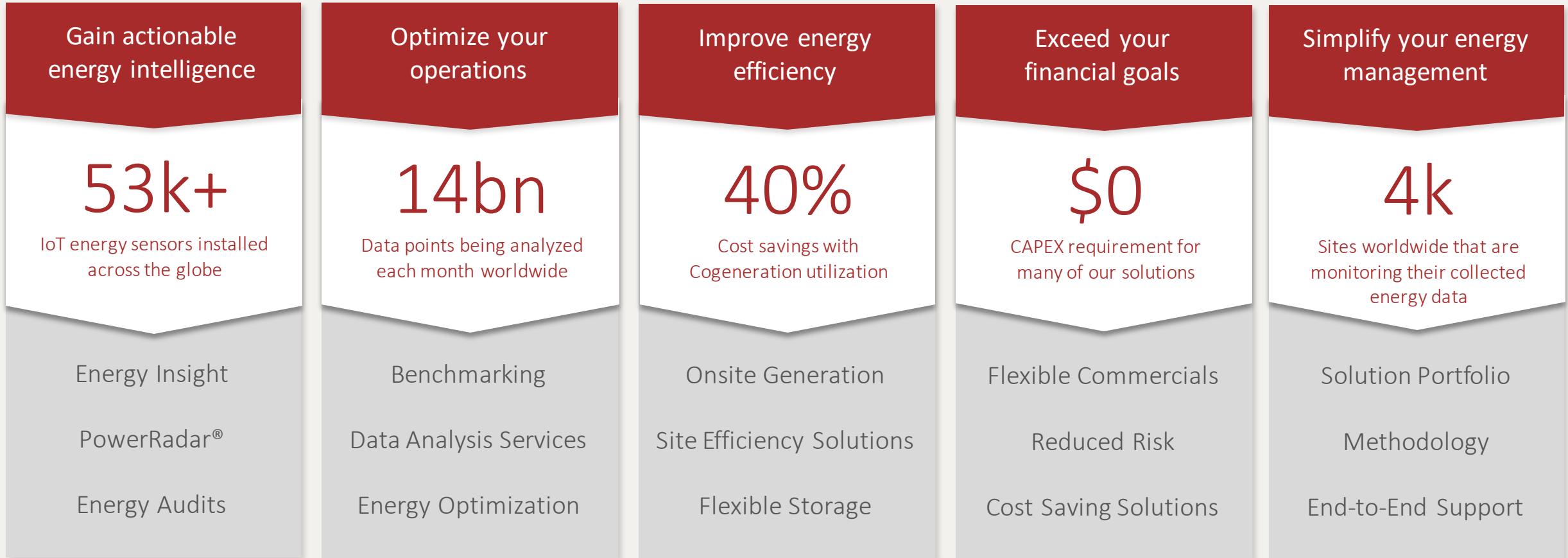
<ul style="list-style-type: none"> • Understand business objectives • Audit energy footprint • Diagnose current issues 	<ul style="list-style-type: none"> • Generate ideas • Prioritize opportunities • Define customer's Energy Pathway 	<ul style="list-style-type: none"> • Design technical solution • Assess feasibility • Cost proposed solution 	<ul style="list-style-type: none"> • Agree funding & commercial model • Secure financing 	<ul style="list-style-type: none"> • Build and integrate proposed solution • Deploy and activate 	<ul style="list-style-type: none"> • Operate • Maintain • Ensure safety & compliance 	<ul style="list-style-type: none"> • Proactively monitor assets • Recommend energy infrastructure improvements
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Our capabilities

<ul style="list-style-type: none"> • Consultancy • Audits • Insights solutions 	<ul style="list-style-type: none"> • Consultancy • Market, technology and regulatory expertise • Planning frameworks and workshops 	<ul style="list-style-type: none"> • Design expertise • Regulatory and planning expertise • Costing expertise • Technology partnerships 	<ul style="list-style-type: none"> • Flexible funding and commercial models • Business case support 	<ul style="list-style-type: none"> • Full solutions portfolio • Integration expertise • Installation teams • Project management 	<ul style="list-style-type: none"> • O&M teams • Remote monitoring • Integrated Solution Portal • Reporting solutions • H&S and compliance expertise 	<ul style="list-style-type: none"> • O&M teams • Account teams • Remote monitoring • Reporting & analytics
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Powering Performance

Summarizing our capabilities and proof points



Thank you